

First Communications 2010 Q3 Promotion

THE CLOSER

You can now offer your customers up to \$300 per On-Net T1 Circuit

or

EARN MORE

by receiving an **additional bounty** on every On-Net T1 Circuit you sell!

ARPU Amount	Customer Promotion	Additional Bounty
\$350 to \$500	\$300 per T1	\$100
\$500 and Above	\$300 per T1	\$250

Q3 QUARTERLY BONUS

Quarterly Sales

\$5,000 to \$9,999

\$10,000 to \$14,999

\$15,000 and Above

Quarterly Bonus Payout

\$2,500

\$7,500

\$13,500



*Promotion is only available on On-Net Circuits and must have a minimum 2 year commitment to qualify. Deal ARPU must be greater than \$350 per circuit to qualify. ARPU is defined as all MRCs per location. Non rack-rate sales and special pricing are handled on an individual case basis. Not valid with other offers and promotions. Payouts are subject to adjustment for cancellations and other modifications. Promotion ends 9/30/10. Additional restrictions may apply.