

'Deal-for-Deal' Sales Contest

Now Promoting Web!

In March, InterCall and X4 kicked off an exclusive 'Deal-for-Deal' promotion for audio conferencing sales. We've had a tremendous response, and it's about to get bigger. In addition to our audio sales contest, we're now offering double the incentives for web conferencing deals, so don't miss out!



The conferencing and collaboration industry has seen explosive growth for the past several years – especially for web conferencing. In fact, Frost and Sullivan has projected web conferencing to grow at a compound annual rate of 17.4% through 2014. Now is the time to start leveraging this lucrative opportunity while earning cash for the new business you bring in.

Here are the details:

- Applies to all of InterCall's web conferencing platforms: InterCall Unified Meeting, InterCall Web Meeting, WebEx Centers, Microsoft® Office Live Meeting and IBM LotusLive: Meetings.
- Must bill a minimum of \$1000 within 90 days.
- Maximum payout of \$1000 will be awarded to the first 3 separate accounts that meet requirements.
- Subject to review by X4 and only deals at qualifying retail rates are eligible

Additional resources:

- For assistance in identifying sales opportunities or questions regarding the new rates, you may contact [Darren Suders](#) at 303.928.2452.
- For questions regarding this program and eligibility, contact Curt Allen at callen@x4communications.com.
- For sales and marketing material, training tools and product information, please visit the [Partner Extranet](#).